Training presentation delivered to the staffing of leading Developer Century Real Estate, the largest owners of real estate in Bangalore with a land bank in excess of 3000 acres representing more than USD 2 billion in asset value and a development portfolio of over 10 million square feet comprising hotels, office buildings, residences, educational institutions and integrated townships spread across South India.

## Dear Mr. Alexander,

At the outset, we would like to thank you for accepting our invitation to be our guest speaker during the Quarterly Sales Meet of our organization scheduled on 20<sup>th</sup> September 2011.

I understand from our Sr. Relationship Manager - Mr. Zahid Reza the he has communicated the details of the event to you. Our Sales team would indeed be happy to share your success stories. We would appreciate if you could cover the below mentioned topics in your presentation:

- Real Estate market in Bangalore Residential sector & the challenges faced
- Strategies adopted to tap the real estate market
- Different Real Estate Markets Maybe a market comparison India & Australia
- A few learning's from your experience

Please find below the details of the event:

Event	Quarterly Sales Meet
Date of the Event	20 <sup>th</sup> September 2011 (Tuesday)
Time	2.00 PM
Duration	45 minutes of presentation & 10 minutes for Q & A
Venue	Century Real Estate Holdings Pvt. Ltd Cunningham Road Office
Audience	Sales & Marketing Team (Sales Executives, Managers, Marketing Team & CRM Team)



We look forward to hosting you. Please feel free to contact me in case of any queries.

Thanks & Regards Sini

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Thanks a ton Sandy, have to tell you that it was an excellent presentation and was widely appreciated.

Thanks & Regards,

Karthik Bhaskaran Sr. Vice President - Sales & Marketing

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